

CASE STUDY - HOUSTON BIOPHARMA

The clinical-staged CGT company urgently needed a highly dynamic senior quality assurance leader capable of working seamlessly across functions and rebuilding internal relationships to unite their EU and US teams.



AT A GLANCE

Challenges

- Culture fit
- Competitive talent market
- Targeted science

Benefits

- Quick turnaround
- Satisfied customer
- Access to 20k+ talent network

CHALLENGES

The sponsor faced a unique and pressing challenge - to find a dynamic leader with proven expertise in CGT quality assurance who could mend internal and international relationships and build a robust quality infrastructure in Houston. The company encountered significant obstacles in locating suitable local candidates who were culturally fit and had a proven track record of delivering tangible results.

SOLUTIONS

By closely working with stakeholders and understanding their needs, we identified top talent that was a cultural fit for their organization. Our collaborative approach allowed us to establish precise requirements for the role and create proactive and direct recruitment strategies. We identified exceptional candidates through market mapping, brand development on social media, and engagement with the life science community. This resulted in a successful partnership with our client, laying the foundation for a long-lasting relationship.

BENEFITS

Our team's dedication to working closely with stakeholders allowed us to understand their distinct needs and compatibility requirements. Using this information, we created a comprehensive profile for the position and entrusted our skilled recruiter to identify the right fit. Leveraging our extensive network and seeking referrals from trusted sources, we ensured a successful match, extending our search beyond Houston. Our team's unwavering effort paid off, as we were able to fill a remote Global GxP Head of Quality Assurance role within a mere 30 days.

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