

## CASE STUDY - HOUSTON COMMISSIONING

Worldwide life science commissioning provider is expanding its operations in Houston and needs to hire a Commissioning Agent to support their local clients.



### AT A GLANCE

#### Challenges

- Unknown company brand
- Competitive talent market
- Targeted science

#### Benefits

- Quick turnaround
- Satisfied customer
- Access to 20k+ talent network

### CHALLENGES

The company needed help hiring a commissioning agent to lead its project delivery. Unfortunately, the company's relative obscurity and specialized field made it difficult to attract qualified candidates. To make matters worse, the limited talent pool for this particular skill set exacerbated the challenge of meeting the company's hiring goals.

### SOLUTIONS

Our team's success in recruiting the right talent for our client's organization was a result of our collaborative approach. By working closely with stakeholders, we were able to gain a deep understanding of their needs and evaluate cultural compatibility. We then implemented proactive and direct recruitment strategies, such as market mapping of talent, brand development through social media, and engagement with the life science community for referrals. The outcomes were exceptional, and this laid the foundation for a successful partnership with our client for additional business.

### BENEFITS

The stakeholders were highly pleased and satisfied when our candidate was accepted in just 10 days. It was a great accomplishment for everyone involved.

### CONTACT US

281.214.0470  
[roger@rogertrinh.com](mailto:roger@rogertrinh.com)  
1302 Waugh Drive, Ste. 587  
Houston, Texas 77019